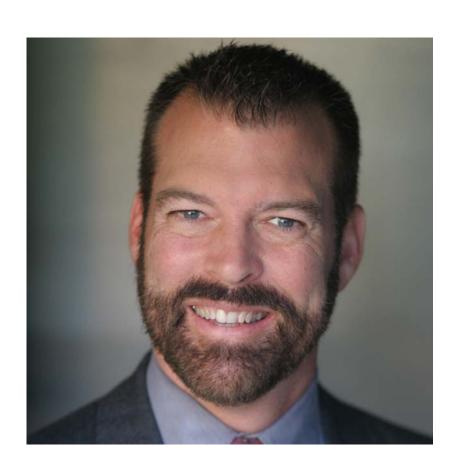
2018 Annual Conference

# Insurance Essentials

What Chapters Need to Know
In Order to Best Protect Themselves



#### Workshop Presenter



#### **Paul Waters**

Senior Client Executive
NFP Property & Casualty Services, Inc.
(formerly 1<sup>st</sup> Community Insurance Services)

400 S Farrell Drive | Suite B170 | Palm Springs, CA 92262 P: 760.325.7400 paul.waters@nfp.com | nfp.com



#### Good Work Demands Some Risk



#### "Healthy Habits" of a Risk-Aware Chapter

- Risk and Insurance is a "Part of Doing Business"
- Chapter-Wide Awareness
- Enforces Chapter Policies
- "Knows the Dates" / Annual Review
- Understands the Limits of Insurance
- Recognizes Non-Insurance Risks



#### Chapter Risk Worksheet — Part 1

Chapter Activity	Potential Risk	Insurance Policy
Example:		
Chapter Potluck: Meal	Food Poisoning; Slips and Falls; Burns	



#### Selecting a Good Broker

- Attentive to the needs of nonprofit membership organizations
- Direct access to carriers that write insurance for nonprofits
- Willing to talk and understand your needs
- Available throughout the year, not just at renewal



#### Types of Insurance

- General Liability: \$1M per claim / \$2M aggregate
  - Liquor Liability: \$1M / \$1M
- Directors & Officers: \$1M / \$1M
- Non-Owned & Hired Auto: \$1M / \$1M
- Volunteer / Participant Accident: \$50K / \$1M



#### Types of Insurance, cont.

- Improper Sexual Conduct: \$250K / \$250K
- Commercial Property
- Terrorism (certified acts)

Exclusive Limits vs. Shared Limits



# Chapter Risk Worksheet — Part 2

Chapter Activity	Potential Risk	Insurance Policy
Chapter Potluck: Meal	Food Poisoning, Slips and Falls, Burns	???



Chapter Activity	Potential Risk	Insurance Policy
Chapter Potluck: Meal	Food Poisoning; Slips and Falls; Burns	General Liability
Fundraising Gala: Hired Venue		
Fundraising Gala: Alcohol Related Incident		



Chapter Activity	Potential Risk	Insurance Policy
Chapter Potluck: Meal	Food Poisoning, Slips and Falls, Burns	General Liability
Fundraising Gala: Hired Venue	Property Damage	General Liability
Fundraising Gala: Alcohol Related Incident		



Chapter Activity	Potential Risk	Insurance Policy
Chapter Potluck: Meal	Food Poisoning, Slips and Falls, Burns	General Liability
Fundraising Gala: Hired Venue	Property Damage	General Liability
Fundraising Gala: Alcohol Related Incident	Auto Collision	General Liability (Liquor Liability)



Chapter Activity	Potential Risk	Insurance Policy
Fundraising Gala: Volunteer Injury	Volunteer Injury	Volunteer Accident
Childcare: Youth		
Board Decision: Board Member Expulsion		



Chapter Activity	Potential Risk	Insurance Policy
Fundraising Gala: Volunteer Injury	Volunteer Injury	Volunteer Accident
Childcare: Youth	Youth Abuse, etc.	Improper Sexual Conduct
Board Decision: Board Member Expulsion		



Chapter Activity	Potential Risk	Insurance Policy
Fundraising Gala: Volunteer Injury	Volunteer Injury	Volunteer Accident
Childcare: Youth	Youth Abuse, etc.	Improper Sexual Conduct
Board Decision: Board Member Expulsion	Member Claims	Directors & Officers or General Liability



Chapter Activity	Potential Risk	Insurance Policy
Driving — Volunteer at Fault Collision: Other Vehicle	Third-party Injury	Non-Owned Auto
Driving — Volunteer at Fault Collision:  Member Passenger		



Chapter Activity	Potential Risk	Insurance Policy
Driving — Volunteer at Fault Collision: Other Vehicle	Third-party Injury	Non-Owned Auto
Driving — Volunteer at Fault Collision:  Member Passenger	Passenger Injury	Non-Owned Auto



Chapter Activity	Potential Risk	Insurance Policy
Chapter Picnic: Picnic Games	Participant Injury	General Liability Participant Accident
Chapter Event: Pool Party		
Chapter Storage Unit		



Chapter Activity	Potential Risk	Insurance Policy
Chapter Picnic: Picnic Games	Participant Injury	General Liability Participant Accident
Chapter Event: Pool Party	Drowning, Slips, and Falls	General Liability Participant Accident
Chapter Storage Unit		



Chapter Activity	Potential Risk	Insurance Policy
Chapter Picnic: Picnic Games	Participant Injury	General Liability Participant Accident
Chapter Event: Pool Party	Drowning, Slips, and Falls	General Liability Participant Accident
Chapter Storage Unit	Theft / Fire	Commercial Property



#### "Healthy Habits" — Revisited

- Risk and Insurance is a "Part of Doing Business"
- Chapter-Wide Awareness
- "Know the Dates" / Annual Review
- Talk with your broker to discuss chapter activities and coverage



#### Risk and Insurance Resources

- Conference Materials
  - Workshop Insurance Policies
  - Workshop Risk Assessment and Insurance
- Paul Waters, NFP Property & Casualty, Inc. Paul.Waters@nfp.com



#### Risk and Insurance Q&A

